



VALUE PROPOSITION

Maximize revenue. Secure long-term trust.

Quantum Technology helps ITAD firms maximize revenue and secure long-term customer trust by capturing valuable facility infrastructure assets often missed during a Data Center Exit.

We generally **do not charge customers** for complex removals. We cover costs through asset recovery instead: refer the physical decommissioning of heavy infrastructure to us, and we'll pay you a commission on the final asset recovery value.

HOW IT WORKS

How does Quantum decommission without charging its customers?

Quantum reconditions and resells the used infrastructure equipment. Market value covers decommission cost and returns revenue to data center owners.

THE OPPORTUNITY

New Revenue Opportunity for ITAD Firms

Your core expertise is IT Assets (Servers, Networking, Storage). Our partnership allows you to capture a **commissionable share** of the facility's high-value infrastructure (UPS, Gensets, etc.) that would otherwise be scrapped, expanding your deal size and profit per customer.

ASK YOUR CUSTOMERS

"That covers your IT assets. But what about the facility infrastructure: the UPS, generator, and cooling system? What is your plan for getting those large, complex assets removed from the site?"

WHAT WE REMOVE & PURCHASE

- ✓ **Power Systems:** UPS, Batteries, Transformers, Switchgear, PDUs
- ✓ **Heavy Mechanical/Power:** Generators, Fuel Tanks, Chillers, CRAC/CRAH Units, Cooling Towers
- ✓ **Architectural/Ancillary:** Raised Flooring, Fire Suppression, Structured Cabling

TRACK RECORD

Over 30 Years in the Industry

Quantum has successfully completed over **4,500 data center shut-downs**. Quantum is fully insured and OSHA-certified.

THE QUANTUM TURNKEY SOLUTION

- ✓ **Single-Vendor Advantage:** Offer a complete, complex DC Exit solution (IT + Infrastructure), making your deal more attractive and easier to approve.
- ✓ **Protect Your Customer:** We handle the complex, heavy lift (electrical, mechanical, rigging) safely and professionally, so you can focus on your core ITAD services.
- ✓ **Zero Cost, Revenue Positive:** Recovered asset value covers all decommissioning costs, turning a liability into a financial return for the customer.
- ✓ **Nationwide Turnkey Service:** We manage planning, permits, electrical lockout, rigging, and property restoration with fully insured, nationwide crews.



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